

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



**FROM:** Department of Public Health

**SUBMITTAL DATE:**  
May 31, 2012

**SUBJECT:** Approve the three year extension of the Master Ambulance Agreement #04-038 with American Medical Response for advanced life support and emergency ambulance service.

**RECOMMENDED MOTION:** That the Board of Supervisors:

- 1) Approve the second three year option for extension, effective July 1, 2012 through June 30, 2015, of the Master Ambulance Agreement with American Medical Response (AMR), as the emergency ambulance provider for the following exclusive operating areas: Northwest, Southwest, Central, Hemet/San Jacinto, Mountain Plateau, Pass and Desert Zones; and
- 2) Approve the Fourth Amendment to the Master Ambulance Agreement between American Medical Response (AMR) and the County of Riverside, Department of Public Health, Emergency Medical Services Agency; and
- 3) Authorize the Emergency Medical Services (EMS) Agency to work with EMS system stakeholders and engage a consultant to perform a comprehensive evaluation of the EMS system inclusive of a scope of work for the County emergency ambulance service contract; and
- 4) Authorize the Chairperson to execute and sign four (4) originals of said Agreement on behalf of the County;

BM/ys

*Sarah Mack for*  
\_\_\_\_\_  
Sarah Mack, Deputy Director for  
Susan Harrington, Director

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 0	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	NO
	Annual Net County Cost:	\$ 0	For Fiscal Year:	12/13

<b>SOURCE OF FUNDS:</b>		Positions To Be Deleted Per A-30	<input type="checkbox"/>
Department Budget		Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:** APPROVE  
BY: *Debra Cournoyer*  
Debra Cournoyer

**County Executive Office Signature**

- Policy
- Policy
- Consent
- Consent

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Stone, seconded by Supervisor Buster and duly carried, IT WAS ORDERED that the recommendation from Community Health Agency/Public Health regarding Approval of the Three Year Extension of the Master Ambulance Agreement with American Medical Response for Advanced Life Support and Emergency Ambulance Service is approved to include recommended changes as follows:

Continued on Page 3

**Prev. Agn. Ref.:** 03-30-04, 16.2; 6-23-09 3, 17 **District:** All **Agenda Number:**

ATTACHMENTS FILED WITH THE CLERK OF THE BOARD

**3.10**

FORM APPROVED COUNTY COUNSEL  
BY: NEAL R. KIPNIS  
DATE: 5/31/12  
Departmental Concurrence

Dept's Recomm.:  
Per Exec. Ofc.:

**SUBJECT:** Approve the three year extension of the Master Ambulance Agreement #04-038 with American Medical Response for advanced life support and emergency ambulance service.

**BACKGROUND:**

AMR has consistently met or exceeded contractual performance standards throughout the current term. Continued use of AMR as the contracted advanced life support (ALS) and emergency ambulance provider pursuant to the County's EMS Plan is authorized under the California Health and Safety Code Section 1797.85 and 1797.224.

Approval of the recommended motion will extend the Master Ambulance Agreement with AMR effective July 1, 2012 until June 30, 2015. Additionally, during this time the EMS Agency will work with stakeholders and a consultant to perform a comprehensive EMS system evaluation to be completed during the term of this contract extension. This evaluation will provide the EMS Agency with recommendations for the future design of the EMS system including requirements for the County emergency ambulance service contract. Deliverables for the evaluation will include development of a scope of work that can be used as a template for a Request for Proposals (RFP) should the Board of Supervisors decide to put the ambulance contract out to competitive bid during or after the three year extension. The EMS Agency will return to the Board of Supervisors by June 30, 2014 with the evaluation recommendations.

The Board of Supervisors approved a Master Ambulance Agreement with AMR on March 30, 2004, Item 16.2, this agreement term was through June 30, 2009 with the option for two additional three year extensions. The Board of Supervisors extended the agreement term for the first additional three year option in June 2009, item 3.17 with a contract term extension through June 30, 2012.

**Financial Data:**

Fees collected by AMR from patients and insurers for services rendered comprise 100% of the funding for this agreement. Rates to be charged by the AMR are contained in Schedule H of Amendment 4. The rates reflected in Schedule H are the same as the current fiscal year 2011/2012 approved rates charged by AMR.

MINUTES OF THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



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**3.10**

1. The Fourth Amendment to the existing contract is approved, including an extension for a three-year period.
2. Retain in the Fourth Amendment the struck-out portion of paragraph 4.2 which reads: "Each party's intent not to renew shall be given by written notice at least 12 months (365 days) prior to contract expiration."
3. If the contract is terminated early by the County and all of the following occur: (a) there has been no breach of the contract by AMR which would allow the County to terminate the contract; (b) the contract has not been extended for an additional period of five (5) years or more beginning as of July 1, 2012; and (c) AMR is not the selected firm for the next contract (as described below); then the County will consider reimbursement to AMR for capital investments AMR has made directly related to the County's EMS system since July 1, 2012, as determined to be appropriate by County financial staff and approved by the Board of Supervisors.
4. Hiring a consultant(s) promptly to evaluate the County's present EMS structure, including in the process those stakeholders that wish to participate.

Recommended Timeline:

1. August 1, 2012: Release RFP to hire consultant to work on a contemporary Riverside County EMS Plan.
2. September 4, 2012: Award a consultant contract to the most qualified applicant to work on the EMS Plan.

Continued on Page 4

I hereby certify that the foregoing is a full true, and correct copy of an order made and entered on June 12, 2012 of Supervisors Minutes.

WITNESS my hand and the seal of the Board of Supervisors  
Dated: June 12, 2012  
Kecia Harper-Ihem, Clerk of the Board of Supervisors, in  
and for the County of Riverside, State of California.

(seal)

By: [Signature] Deputy

AGENDA NO.  
3.10

xc: CHA-Public Health, Co.Co.

MINUTES OF THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA



Page 4

3. March 3, 2014: Consider and approve a final EMS Plan to go out to bid.
4. June 1, 2014: The Board of Supervisors will have a public hearing to choose a provider or providers for County-wide ambulance services.
5. New contract to begin July 1, 2015.

If there is deviation from this timeline, then this matter shall automatically go back to the Board of Supervisors for an extension of time.

Roll Call:

Ayes: Buster, Stone, Benoit and Ashley  
Nays: Tavaglione  
Absent: None

I hereby certify that the foregoing is a full true, and correct copy of an order made and entered on June 12, 2012 of Supervisors Minutes.

WITNESS my hand and the seal of the Board of Supervisors  
Dated: June 12, 2012  
Kecia Harper-Ihem, Clerk of the Board of Supervisors, in  
and for the County of Riverside, State of California.

(seal)

By:  Deputy

AGENDA NO.  
3.10

xc: CHA-Public Health, Co.Co.



1  
2 ➤ **Paragraph 1.8 and the related Schedule D is Deleted**

3 County, through its Department of Mental Health, shall pay Contractor in  
4 accordance with Schedule D. Payments made thereunder shall be on a quarterly  
5 basis.

6 ➤ **Paragraph 2.7 is amended to read:**

7 Contractor shall provide **or subcontract for** a minimum of one (1) fully  
8 staffed and response ready ALS transport unit, 24 hours a day, to service the  
9 Mountain Plateau area as defined in Schedule A **and as Schedule A is amended**  
10 **for this area by the EMS Agency.** The location(s) of the station(s) of said ALS  
11 transport unit(s) shall be approved by the EMS Agency. County shall not  
12 unreasonably withhold approval of any such proposed station location(s) **or**  
13 **subcontract.** The EMS Agency may require additional Contractor **or**  
14 **subcontractor** ALS ambulance coverage for the Mountain Plateau in order to  
15 meet response time criteria as described within this agreement **or the Riverside**  
16 **County EMS plan.**

17 ➤ **Paragraph 2.25 is amended to read:**

18 Contractor agrees to act in good faith in collaborating **with the County**  
19 and subcontracting with local agencies (e.g., cities and Fire Departments) for the  
20 development and implementation of enhanced services **and technology** such as  
21 **including but not limited to; first responder paramedics, Emergency Medical**  
22 **Dispatch (EMD), radio communication infrastructure upgrades and**  
23 **cooperative education and training programs.** All such arrangements shall be  
24 approved by the EMS Agency. Contractor may request ~~from time to time~~ an  
25 adjustment in ambulance rates to enhance EMS systems, subject to County  
26 approval. Contractor shall also be entitled to rate adjustments as specified in  
27 Schedule H.

28 ➤ **Paragraph 2.30 is added to read:**

**Contractor shall provide emergency ambulance transportation**  
**services for patients enrolled in the County's MISP and the Riverside**  
**County HealthCare (RCHC) Program. Neither the County nor patients**  
**enrolled in these programs shall be billed for services rendered by the**  
**Contractor.**

➤ **Paragraph 4.2 is amended to read:**

Term - This agreement extends and continues Contractor ALS  
Ambulance services as described herein on behalf of the County. The term of this  
Agreement begins July 1, 2009 **2012** and shall continue until June 30, 2012  
**2015.**, subject to one (1) optional renewal of three (3) years upon mutual consent  
of the parties. Each party's intent not to renew shall be given by written notice at  
least 12 months (365 days) prior to contract expiration.

➤ **Schedule E, Section B.1 is amended to read:**

B. Response Time Standards

1. Zone Standards

The following is the response time standard for Code 3 requests for emergency ambulance service originating from within the Area as defined in Schedule A. Contractor must meet all response time criteria 90% of the time in each zone and overall for all zones. **Response time standards may be modified as part of an EMS Agency approved Emergency Medical Dispatch (EMD) program.** Notwithstanding the foregoing, County shall consider in good faith any lengthening of response time requirements proposed by Contractor in connection with any proposed subcontract between Contractor and a fire agency for ALS First Responder Services. County shall not unreasonably withhold approval of any such proposed response time requirements and proposed subcontract.

➤ **Schedule G, Number 5 is deleted:**

~~Mental Health shall reimburse Contractor in accordance with Schedule C paid quarterly. This amount may be adjusted annually based on call volume and payor reimbursement rates.~~

➤ **Schedule H - Rate Schedule table is amended to read:**

➤ <b>RATE SCHEDULE</b>	
➤ 1. ALS Rate	➤ <b><u>1,174.00</u></b>
➤ 2. BLS Rate	➤ <b><u>560.00</u></b>
➤ 3. Mileage (loaded)	➤ <b><u>32.50</u></b>
➤ 4. Oxygen	➤ <b><u>139.00</u></b>
➤ 5. Night Charge	➤ <b><u>152.00</u></b>

➤ All other terms and conditions of this Agreement are to remain unchanged.

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**CONTRACTOR**

American Medical Response

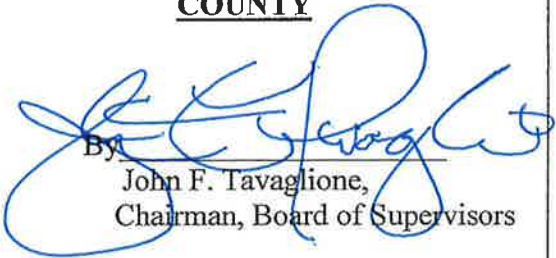
By 

Thomas M Entee

Type or Print Name

Date 5/30/12

**COUNTY**

By 

John F. Tavaglione,  
Chairman, Board of Supervisors

Date 6-12-12

ATTEST:

Kecia Harper-Ihem

  
Clerk of the Board

FORM APPROVED COUNTY COUNSEL

BY:  DATE 5/11/12